

TOMITA CASE STUDY

Background

Tomita UK Ltd is a company that sources and supplies all Japanese products, whether it be a complete production line or just a simple control motor that is unique to their customers' engineering system.

In 2007, Intelligent Solutions, another Sage Business Partner, came to Dayta Designs for some specialist bespoke programming on behalf of their client – Tomita.



Tomita operate in a particular way that did not lend itself to the standard operation of the Sage 200 Sales Order Processing module. As such, a completely bespoke solution was required that eventually passed data into Sage 200 when the various “pre-Sales-Ledger” routines and processes had been run.

Tomita receive a request from a customer for a quotation on one or more items. This needs to be entered to a ‘Request’ screen. A request may be for 20 items from up to 20 different suppliers. The lines are amalgamated by supplier and then sent out to the various suppliers so they can provide up to date prices for their items.

When the information comes back from the supplier, it is passed back to the customer who will then either place an order or not. If the customer does place an order, the original ‘Request’ document is rolled forward to a Sales Order.



The Tomita System then generates a Sales Order in the Sage Sales Order Processing module without users having to re-type the information. The order is then processed in the normal way.

At the end of the day, a routine runs down all the sales orders created for the day and checks available stock levels for every item for which an order has been received. The program then amalgamates the items by supplier and generates a purchase order for each supplier for the items in question.

The software handles multi-currency and also enables the users to set minimum profit margins.

Steve Bridges (Area Sales Manager)

“Dayta Designs Ltd spent time understanding the detail of what we required, produced a prototype, engaged in consultation and delivered a fully integrated solution for our business”.

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About Dayta Designs Ltd

Dayta Designs is an established business with 20 years experience and expertise in all aspects of PCs, servers, networks, databases and business solutions. As a fully accredited business and development partner with The Sage Group plc, we support many customers in a wide range of businesses.

Our development department is able to offer customised solutions around the core product.

As a result, our clients are able to obtain the solution they require without compromise.

We regard ourselves as being adaptable to all sizes of business and will gladly supply case studies or references from the start-up company to the corporate level.

Our customers tell us that they stay with us because of our friendly customer service, fast and reliable support, and regular system reviews. We always answer our telephone with a human, not a machine. We strive for long-lasting relationships with our customers, this results in; continuity of care, a stable system and your business software in safe hands.



PHILIPS



To discuss how Dayta Designs can assist your business, please contact us on:

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